

Carlisle Logistics Services, Inc.



Cookie Metzler
President



Mission Statement:

At Carlisle we believe in "making magic happen." We have adopted a service commitment whereby the impossible is possible, and the most difficult assignments are handled on a routine basis so that our customers can rely on service excellence every time. Our ultimate goal is to provide our customer with the means to be successful. We seek to gain a deep understanding of our customers' businesses, to anticipate their varying needs, and to execute solutions that surpass their expectations

Carlisle Logistics Services, Inc. (CLS) is a provider of specific Logistics Solutions as well as an enabler of end-to-end Supply Chain Solutions.

We view supply chain provider expertise in terms of Asset-Based Solutions, Management Solutions and Consulting Solutions. Following are some examples of each, keeping in mind that there are no "absolutes" and these categories sometimes flow into one another.

Asset-Based Solutions

- Dedicated Fleet Services
- Jockey & Shuttle Services
- LTL Consolidation/ Cross Docking
- Warehousing

Management Solutions

- Supply Chain, Transportation & Carrier Management
- Yard Management/ Dock Services
- Claims & Freight Bill Processing
- MRO Management, Optimization, Inventory Reduction

Consulting Services

- Logistics/TMS Software Analysis & Selection Assistance
- Supply Chain & Transportation Network Analysis, Design & Optimization
- Carrier/Freight Bid Administration

- Packaging Optimization (Supply Chain approach)

Approach

While no one entity is an expert in all areas of the Supply Chain, it takes an experienced and skilled organization like Carlisle Logistics Services to recognize and employ the appropriate methods, providers, and expertise necessary to deliver world-class solutions within and across a wide variety of Supply Chain disciplines.

Possessing a wide and varied base of Supply Chain experience, our goals are to:

- Understand/identify your Supply Chain, Logistics, and/or Transportation operations, objectives and needs
- Match those requirements with the capabilities of top-tier providers, be they the largest and best known, smaller, high quality "boutique" organizations, or our own internal resources

We seek to align not only needs and solutions, but also corporate cultures, spending requirements, timeframes, desire to work with single or multiple providers, etc.

As you look to build your Supply Chain solution, think of Carlisle Logistics Services as the General Contractor committed to delivering the best structure for your particular needs. You may be seeking assistance with only a

single component of the supply chain – perhaps selecting a TMS, or seeking to install a dedicated fleet (equate this to renovating a single "room"). At the other extreme, you may wish to build an entire "house", that is, put into place a comprehensive, coordinated supply chain solution. Whether working off your existing blueprints, or helping you to draw them up, the key is that we work together with you to determine what is realistic and what is not, and then bring you the best, most competent providers that can meet your budget and schedule requirements.

Background

Carlisle Logistics Services, Inc. was founded in 1994 in response to requests from customers of sister company, Carlisle Carrier Corp. These customers were seeking logistics solutions of the same quality as the TL service provided by Carlisle Carrier, which has been honored as "The Best Run Carrier in the Country" (for carriers under \$50 million revenue). CLS applies the same management approach, customer-focused philosophy, and passion for excellence to our supply chain solutions.

We invite you to tap into the expertise that has garnered this recognition and let us apply it to your supply chain requirements.



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